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# **Supplementary Materials: First-Quarter Financial Results for Fiscal Year 2026, Ending March 31, 2027 (April 1, 2026 – June 30, 2026)**

August 7, 2026

TOKYO RADIATOR MFG. CO., LTD.

Code No. 7235 Tokyo Stock Exchange

# Overview of Financial Results for Fiscal 2026 First Quarter

## ■ Net sales: 9.2 billion yen; operating profit: 0.70 billion yen; net income: 0.57 billion yen

- Higher sales in Japan and Asia drove a 6% year-on-year increase in net sales
- An increase in profit at the domestic business was offset by a decline in profit at the China business, resulting in a 4% year-on-year decrease in operating profit
- In addition to the decrease in operating profit, non-operating foreign exchange losses and an increase in tax expenses resulted in a 14% year-on-year decrease in net income
- Excluding the impact of the decline stemming from one-time gains recorded in the previous year, operating profit was maintained at a level comparable to the previous year
- First-quarter results for both net sales and profit progressed largely in line with plan

Millions of yen

|                                         | FY 2026<br>Actual | FY 2025<br>Actual | Variance (vs. previous year) |            |
|-----------------------------------------|-------------------|-------------------|------------------------------|------------|
|                                         |                   |                   | Difference                   | Percentage |
| Net sales                               | 9,238             | 8,714             | +524                         | +6%        |
| Operating profit                        | 703               | 729               | (26)                         | (4%)       |
| Operating profit ratio                  | 7.6%              | 8.4%              | (0.8%)                       |            |
| Ordinary profit                         | 718               | 793               | (75)                         | (9%)       |
| Profit attributable to owners of parent | 566               | 661               | (95)                         | (14%)      |

Average exchange rates

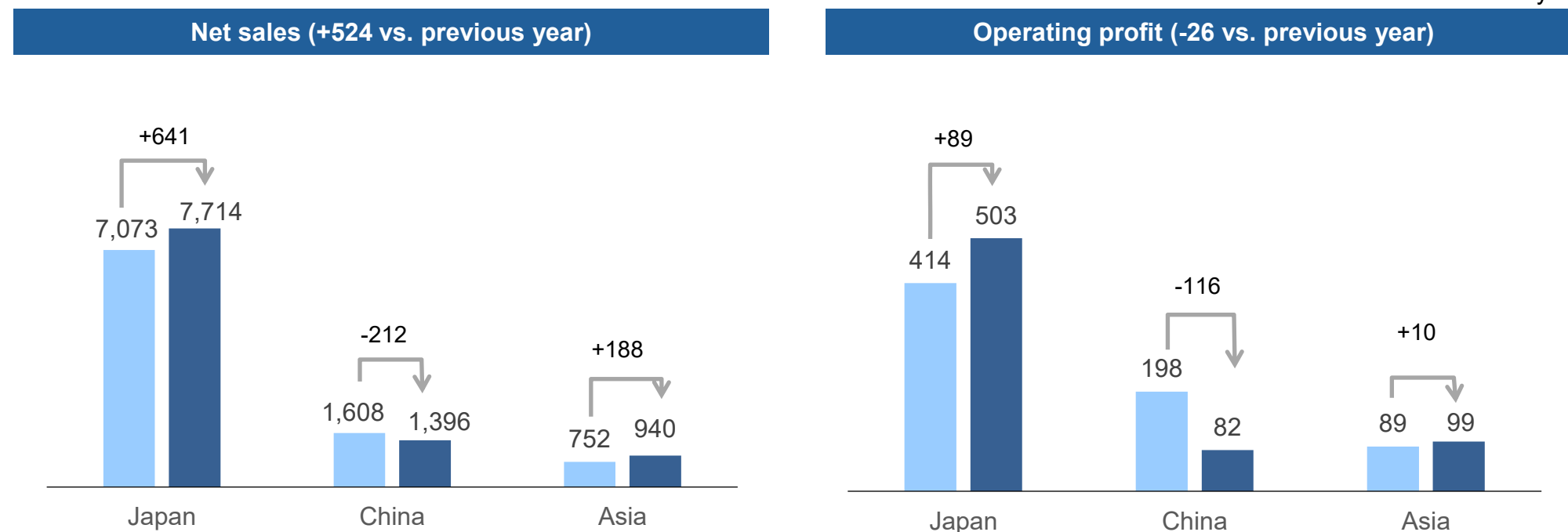
| Currency | FY 2026<br>1Q | FY 2025<br>1Q |
|----------|---------------|---------------|
| CNY      | 22.6          | 20.9          |
| IDR(100) | 0.92          | 0.88          |
| THB      | 4.9           | 4.5           |

# Market Segment Sales and Operating Profit for Fiscal 2026 First Quarter

- Japan** Automotive and construction machinery demand both remained solid, driving an increase in net sales  
Despite cost increases from rising aluminum prices and the impact of Middle East conditions, these were absorbed by higher sales, resulting in increased profit
- China** Net sales decreased due to sluggish domestic demand and lower exports  
Despite ongoing cost-reduction measures, these were insufficient to offset the impact of lower sales, resulting in decreased profit
- Asia** Net sales increased in both Thailand and Indonesia, driven by higher production at major customers  
Despite a decline stemming from the absence of one-time gains recorded in the previous year, the effect of higher sales resulted in increased profit

■ FY2025 1Q ■ FY2026 1Q

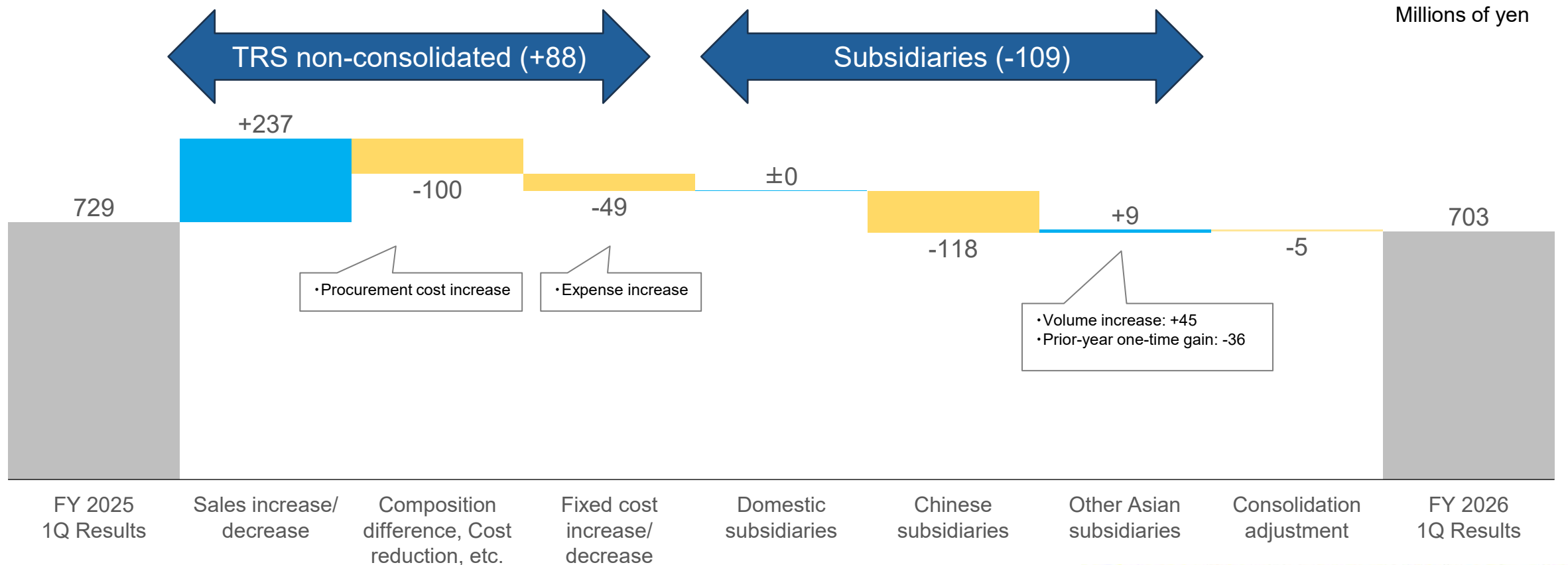
Millions of yen



\*Figures for both sales and operating profit exclude consolidation adjustments.

# Operating Profit Variance Analysis for Fiscal 2026 First Quarter

- Higher volume absorbed the increase in procurement costs from rising aluminum prices and other factors, resulting in an 88 million yen increase in profit at TRS on a non-consolidated basis
- The effect of price optimization in response to market conditions is expected to materialize from the second quarter onward
- Due to the decline in profit in China and the absence of one-time gains recorded in Asia in the previous year, among other factors, consolidated operating profit decreased 26 million yen year on year to 703 million yen



# Financial Position for Fiscal 2026 First Quarter

|                                  | Millions of yen |                |                                                 |
|----------------------------------|-----------------|----------------|-------------------------------------------------|
|                                  | June 30, 2026   | March 31, 2026 | Change from the end of the previous fiscal year |
| Current assets                   | 21,475          | 21,293         | +182                                            |
| Cash and deposits                | (9,348)         | (8,544)        | +804                                            |
| Receivables                      | (8,316)         | (8,978)        | (662)                                           |
| Inventories                      | (3,109)         | (3,203)        | (94)                                            |
| Fixed assets                     | 12,083          | 12,145         | (62)                                            |
| Assets                           | 33,559          | 33,439         | +120                                            |
| Current liabilities              | 5,911           | 6,058          | (147)                                           |
| Long-term liabilities            | 1,031           | 1,281          | (250)                                           |
| Liabilities                      | 6,942           | 7,339          | (397)                                           |
| Shareholders' equity             | 24,539          | 24,065         | +474                                            |
| Other (non-controlling interest) | 2,077           | 2,034          | +43                                             |
| Net assets                       | 26,616          | 26,099         | +517                                            |
| Total liabilities and net assets | 33,559          | 33,439         | +120                                            |
| Equity ratio (%)                 | 73.1            | 72.0           | +1.1                                            |

# Quarterly Results

Millions of yen

|                               |                         | FY 2025      |              |              |              |               | FY 2026      |
|-------------------------------|-------------------------|--------------|--------------|--------------|--------------|---------------|--------------|
|                               |                         | 1Q           | 2Q           | 3Q           | 4Q           | Full year     | 1Q           |
| Japan                         | Net sales               | 7,073        | 7,300        | 7,691        | 7,569        | 29,633        | 7,714        |
|                               | Operating profit        | 414          | 379          | 519          | 368          | 1,680         | 503          |
| China                         | Net sales               | 1,608        | 1,460        | 1,322        | 1,570        | 5,960         | 1,396        |
|                               | Operating profit        | 198          | 118          | 50           | 93           | 459           | 82           |
| Asia                          | Net sales               | 752          | 686          | 717          | 770          | 2,925         | 940          |
|                               | Operating profit        | 89           | 37           | 70           | (14)         | 182           | 99           |
| Consolidation<br>adjustment   | Net sales               | (720)        | (796)        | (782)        | (838)        | (3,136)       | (812)        |
|                               | Operating profit (loss) | 26           | (10)         | 6            | 14           | 36            | 19           |
| <b>Consolidated<br/>total</b> | <b>Net sales</b>        | <b>8,714</b> | <b>8,650</b> | <b>8,947</b> | <b>9,071</b> | <b>35,382</b> | <b>9,238</b> |
|                               | <b>Operating profit</b> | <b>729</b>   | <b>524</b>   | <b>644</b>   | <b>461</b>   | <b>2,358</b>  | <b>703</b>   |

# External Sales by Market for Fiscal 2026 First Quarter

Millions of yen

| Market                            | Segment      | FY 2025      |              |              |              |               |                   | FY 2026      |                   |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|---------------|-------------------|--------------|-------------------|
|                                   |              | 1Q           | 2Q           | 3Q           | 4Q           | Full year     |                   | 1Q           |                   |
|                                   |              | Net sales    | Net sales    | Net sales    | Net sales    | Net sales     | Composition ratio | Net sales    | Composition ratio |
| Automobile                        | Japan        | 5,896        | 5,803        | 6,265        | 6,110        | 24,073        | 68%               | 6,467        | 70%               |
|                                   | China        | 1,006        | 740          | 649          | 864          | 3,259         | 9%                | 691          | 7%                |
|                                   | Asia         | 692          | 600          | 637          | 693          | 2,622         | 7%                | 854          | 9%                |
|                                   | <b>Total</b> | <b>7,594</b> | <b>7,143</b> | <b>7,551</b> | <b>7,667</b> | <b>29,954</b> | <b>85%</b>        | <b>8,012</b> | <b>87%</b>        |
| Industrial Construction Machinery | Japan        | 1,005        | 1,371        | 1,295        | 1,296        | 4,967         | 14%               | 1,087        | 12%               |
|                                   | China        | 54           | 51           | 21           | 34           | 161           | 0.5%              | 53           | 0.6%              |
|                                   | Asia         | 61           | 85           | 80           | 74           | 300           | 0.9%              | 85           | 0.9%              |
|                                   | <b>Total</b> | <b>1,120</b> | <b>1,507</b> | <b>1,396</b> | <b>1,404</b> | <b>5,428</b>  | <b>15%</b>        | <b>1,226</b> | <b>13%</b>        |
| <b>Total</b>                      |              | <b>8,714</b> | <b>8,650</b> | <b>8,947</b> | <b>9,071</b> | <b>35,382</b> | <b>100%</b>       | <b>9,238</b> | <b>100%</b>       |

# Topics – Advancing the Medium-Term Management Plan

## Existing Business Domain

- Expanded adoption of EGR coolers for UD Trucks
- Adopted for UD Trucks Quon
- Expanding sales of existing products for commercial vehicles
- Addressing needs related to compliance with emissions regulations

Expanded adoption in new commercial vehicle models



Strengthening the profit base of the existing business



EGR Cooler  
(manufactured by TRS)



UD Trucks Quon

Image source: UD Trucks Corporation website  
<https://www.udtrucks.com/japan/trucks/quon>

## Growth Domain (Electrification / CN)

- New order received for radiators for electric construction machinery
- Adopted for Hitachi Construction Machinery's electric hydraulic excavator
- Strengthening our response to the electrification market
- Promoting sales growth of CN-related products

New order received for electric construction machinery



Business expansion in the electrification and CN domains



Hitachi Construction Machinery: 13-ton class electric hydraulic excavator ZX135-7EB

Image source: Hitachi Construction Machinery Co., Ltd. website  
<https://www.hitachicm.com/eu/en/machinery/excavators/medium-excavators/product.zx135-7eb/>

Driving sustainable growth through strengthening the existing business and expanding growth domains

# Disclaimer

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